Ref No.: 24 /CCT-TTV

CAN THO PORT JOINT STOCK COMPANY

No. 02, Phu Thang Area, Tan Phu Ward, Cal Rang District, Can Tho City

(84) (292),651.6483 (364) (292),391.7395 (2011)

CÔPH

@ email@canthoport.com.vn

Can Tho, January 21st, 2025

# INVITATION FOR BECOMING STRATEGIC INVESTORS AND PURCHASING SHARES OF CAN THO PORT JOINT STOCK COMPANY

#### **Dear Strategic Investors.**

Can Tho Port Joint Stock Company is the largest seaport operator in the Mekong Delta region. Currently, Can Tho Port operates two national multi-purpose terminals: Cai Cui Terminal and Hoang Dieu Terminal. The port features a total wharf length of 667 meters, capable of accommodating 20,000 DWT vessels, and covers an area of over 28 hectares, equipped with a diverse range of modern loading and unloading facilities and warehouses.

Strategically located in the heart of the Mekong Delta, Can Tho Port serves as the largest agricultural and aquatic production center in the country, as well as a major consumer market with over 18 million residents. Its advantageous position allows for connectivity to production centers, industrial zones, and major consumer markets within a 200 km radius, as well as to national import-export ports in Ho Chi Minh City, Cai Mep – Vung Tau, and Phnom Penh Port in the Kingdom of Cambodia via national highways, inland waterways, and maritime routes.

With a new business development strategy aimed at becoming a green port and a green logistics center in the Mekong Delta, Can Tho Port is actively implementing projects to upgrade its infrastructure and develop logistics facilities behind the port, while also digitizing port operations and company management. In this context, Can Tho Port looks forward to receiving support and collaboration to further its development in the near future.

We would like to announce the plan for a private placement of shares for strategic investors of Can Tho Port Joint Stock Company in the first quarter of 2025 as follows:

# 1. Company overview:

- Company name: Can Tho Port JSC.
- Headquarter: No.2 Phu Thang area, Tan Phu ward, Cai Rang District, Can Tho city.
- Tel: +84 292 391 7395
- Fax: +84 292 391 7395
- Email address: email@canthoport.com.vn.
- Business field: Stevedoring services at seaports; Warehousing and storage of goods; Direct support services for maritime, inland waterway, and road transportation.....
- Charter capital: 275,281,179,597 VND (Two hundred seventy-five billion, two hundred eighty-one million, one hundred seventy-nine thousand, five hundred ninety-seven Vietnamese dong).
- Number of shares currently outstanding: 27,528,118 shares.
- Number of treasury shares: 0 shares.
- Maximum number of shares to be issued: 14,200,000 shares.

- Method of offering: Private placement.
- Target audience for issuance: Strategic investors.
- Proposed offering price: The offering price will not be lower than the market price or par value.

#### 2. Purpose of having strategic investors:

- Increase the charter capital to supplement investment capital for the Company's business activities.
- The increase in charter capital aims to enhance financial capacity, competitiveness, and align with the Company's development strategy.
- Supplement the Company's working capital, reduce bank and partner debts, and contribute to increasing the Company's profits.
- Attract additional potential investors with financial capacity to contribute to the Company's growth.

### 3. Criteria for choosing strategic investors:

- Strong financial capacity to support the Company with capital.
- Expertise and ability to provide effective support to the Company during its development.
- Shareholders and partners who have a close business relationship with Can Tho Port.
- Strategic investors commit to cooperating for at least three (03) years from the date of completion of the offering.

# 4. Rights and responsibilities as a strategic investor:

## \* Rights:

- Right to access the company's information.
- Right to control and monitor activities and participate in the company's operations.
- Attend and vote in general meetings, shareholder meetings, elect the Board of Directors, and other management personnel, either directly or through a representative, in various forms as regulated by law and the Company's Charter.

## Obligations:

- Participate in the management process and make important decisions for the company.
- Provide proposals and solutions to improve business efficiency and the company's development.
- Continue to maintain the core business activities and corporate branding for at least three years from the date of officially becoming a strategic shareholder.
- No transfer the purchased shares within three years from the date of completion of the offering.
- Provide support plans for the enterprise, train human resources, enhance corporate governance, improve financial capacity, supply raw materials, and develop product markets.

#### 5. Registration documents to apply for strategic investor:

- Application for participation as a strategic investor;
- Valid copy of Certificate of Enterprise Registration;
- Investor's profile;
- Audited financial reports in 2022 and 2023;
- Business support plan for the enterprise;
- Written commitment of the Investor when they apply for and become a Strategic Investor;
- Written confirmation for opening an indirect investment capital account at an institution providing payment services, as regulated by Vietnamese laws regarding foreign exchange management (for foreign investors).

### 6. Time and location for application submission:

- Time: From 08h30 21/01/2025 to 17h00 14/02/2025 (08h30 11h30 in the morning and 13h30 17h00 in the afternoon on working days).
- Location: Can Tho port JSC,. Address: No.2 Phu Thang area, Tan Phu wardocai
   Rang District, Can Tho city.
- Contact: Mr. Lam Truc Son Position: Chief Accountant Tel: 091 370 7630 email: sonlt@canthoport.com.vn.

We eagerly anticipates your interest, trust, and partnership in the future development of Can Tho Port.

Best regards,

DR. LE QUANG TRUNG

Chairman